



Trifork A/S  
Company Announcement

## Trifork A/S – Cooperation on Next Step Citizen

### Message No. 14/2012

Aarhus, September 26, 2012, 2012-09-26 09:19 CEST (GLOBE NEWSWIRE) --

Trifork and Syd Energi (SE) is working on the establishment of a joint collaboration in a new company: Next Step Citizen A/S.

Next Step Citizen A/S will be a newly formed company, which will be located in the new business park in Esbjerg: Next Step City.

It is the intention that Next Step Citizen A/S will focus on delivering integrated solutions of telemedicine services to the public sector in Denmark. This would create great synergy for both SE's broadband business and the telemedicine platform from Trifork.

*"There is an enormous potential in making the society ready for the future, and to strengthen the business case for fiber broadband, with new and better services. From my point of view, it is a great privilege to work together with Trifork in the development of some of the solutions that our welfare state in the future will be built of", says CEO of SE, Niels Duedahl, and adds:*

*"We have heard of many ambitions and thoughts in relation to welfare technology, but we see all too rarely the beautiful Powerpoints are translated into real action. We enter this partnership with Trifork to show action and to show the world around us, that we can make visions into reality".*

*"For Trifork, the establishment of Next Step Citizen A/S will be in line with our strategy where we want to create new innovative products that can help to scale our business further. Next Step Citizen A/S will be focused on product sales - while all development activities will be based on the existing business units in Trifork". Says CEO in Trifork, Jørn Larsen.*

It's intended that Trifork will get a 51% share of Next Step Citizen A/S.

The content of this announcement will have no influence on the previously announced expectations for Trifork in 2012. Trifork expect for 2012 thus a total revenue of DKKm 230 and an EBITDA-result of DKKm 36.

### About Trifork

Trifork was founded in 1996 and is listed on NASDAQ OMX in Copenhagen. It is an innovative software development company focusing on Mobile, Agile and Cloud. It develops and delivers business critical IT systems for several sectors including finance, healthcare, government, manufacturing and telecom. Trifork employs 180 people in 7 offices in Aarhus, London, Copenhagen, Zürich, Amsterdam, Krakow, Stockholm and San Francisco. At the end of 2011 Trifork had a market value at almost DKKm 256 / EUR 34M, with a turnover of DKKm 175 / EUR 23M.

### About Syd Energi

**About Syd Energi**

SE, owned by a large number of customers in a co-operative society, is the third largest energy company in Denmark with headquarters in Esbjerg. The vision of SE is to create the best possible customer experiences within 2 superior areas of business, e.g. Energy & Climate and Communication, and at the same time be the most cost effective operator in the Danish energy sector. By being a cooperative society – owned by 261,000 customers - it is implied in the DNA of SE not only to focus on short-term surplus and profit. On the contrary, SE is characterized by being able to make long-term investments – the investments in fiber broadband at several billion DKK is a good example. SE's revenue in 2011 totaled 2.9 billion DKK; the EBITDA surplus was 316 million DKK. In recent years the net worth has been constant at approx. 9 billion DKK.

Kind regards,

Board of directors, Trifork A/S

**Trifork A/S**

Margrethepladsen

DK-8000 Århus C, Denmark

CVR-no. 20921897

ISIN DK0060102887

Shortname: TRIFOR

Phone: +45 8732 8787

Fax: +45 8732 8788

**Contact:**

CEO, Jørn Larsen

Direct: +41 79 430 9697

E-mail: [jla@trifork.com](mailto:jla@trifork.com)

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