

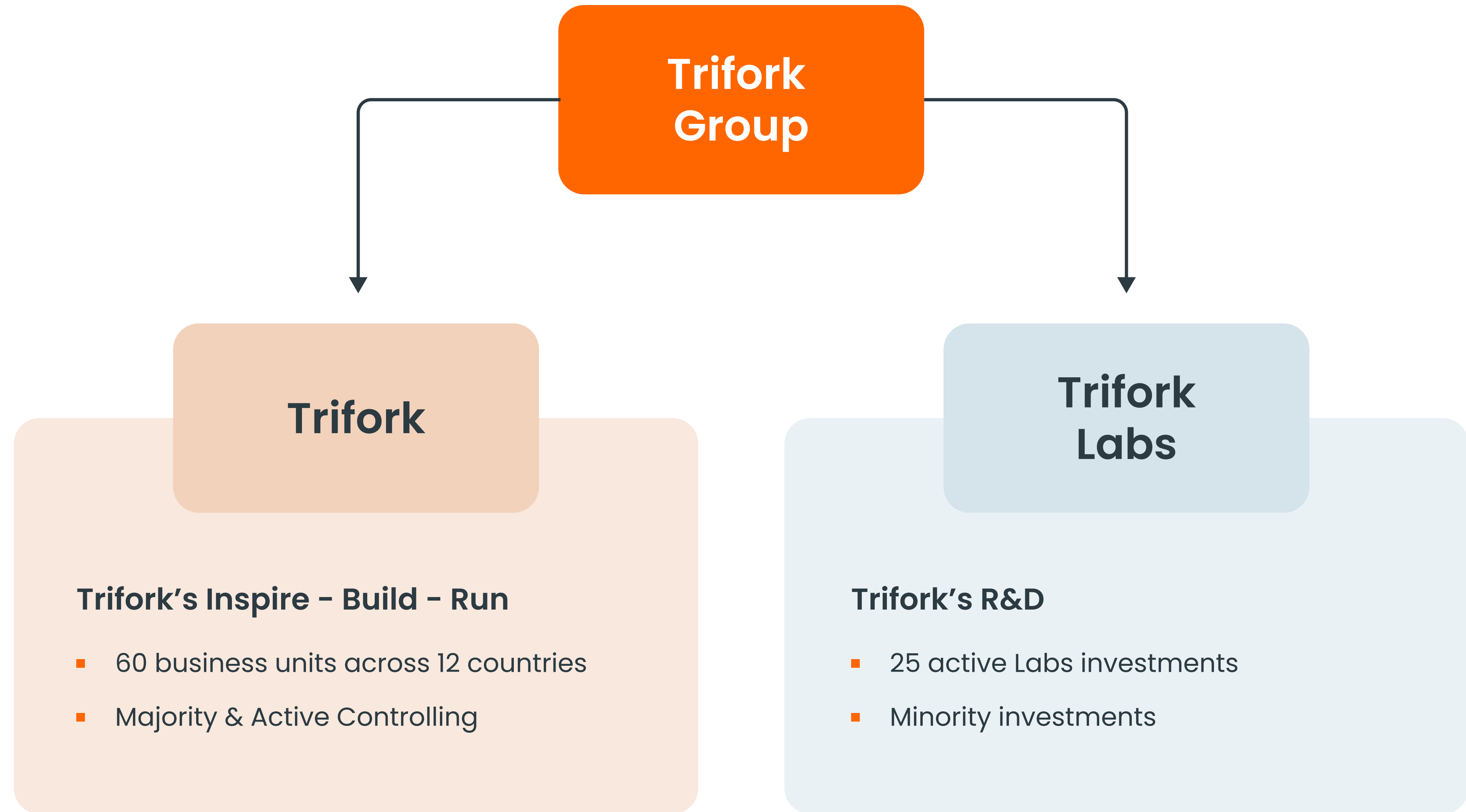
TRIFORK.

CARNEGIE NORDIC IPO SEMINAR

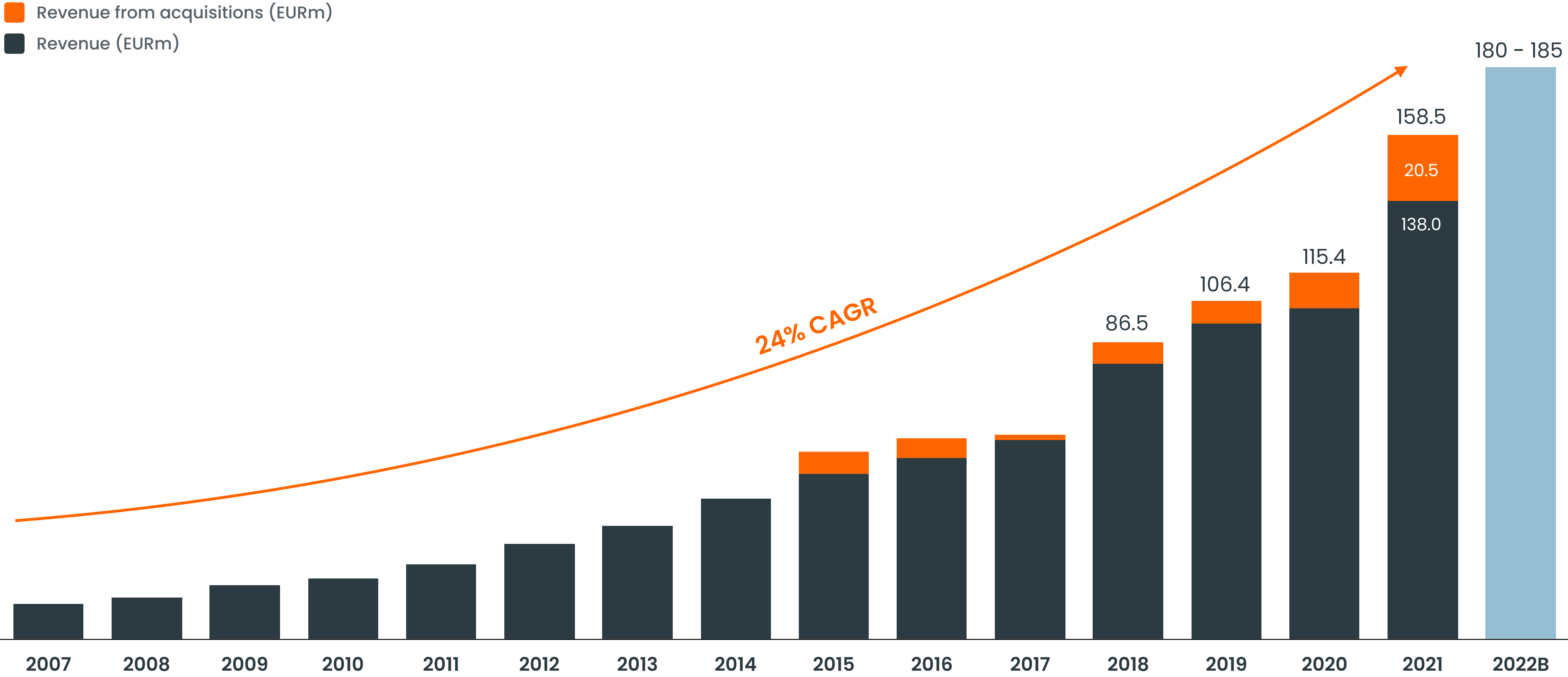
Trifork Group

1 JUNE 2022





Continuous Growth



Main Events

BUSINESS HIGHLIGHTS 2021-2022

1

IPO on Nasdaq Copenhagen in May 2021

- Strong interest from Danish and international investors
- More than 7,000 new Trifork shareholders
- DKK 150 p.s. IPO price; increase to DKK 303.50 at year end

2

Implemented solutions and mandates

- Covid passport
- Field service solution at BaneDanmark
- Operation for SOS International
- Security operation centre solutions (SOC)
- Bluespace Ventures (Switzerland)
- Two new operations centres
- Trifork Operations AG, Switzerland

3

M&A and Partnerships

- Acquisition of Vilea
- Acquisition of Strongminds
- Deep learning partnership with Nivida
- Partnership with Tuum
- FinTech partnership with co-founding banks of &money and Kashet

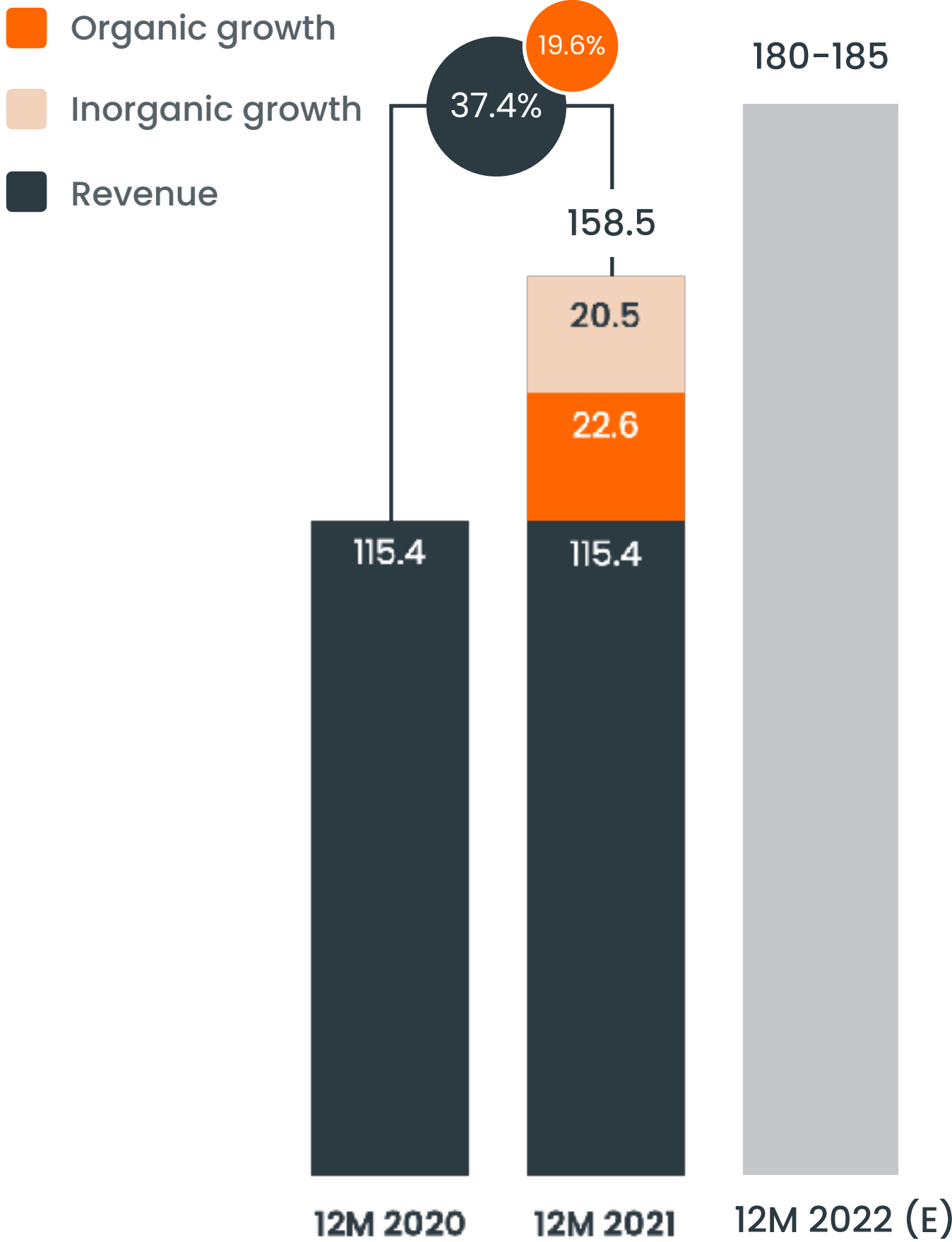
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Trifork Labs

- Divestment of Humio
- Addition of Dawn Health (deconsolidation from Trifork segment)
- Investments in Kashet, Visikon, Develco, &money, ComplyTech, Promon, Dryp, Upcycling Forum and Feats

Financial highlights

REVENUE GROWTH

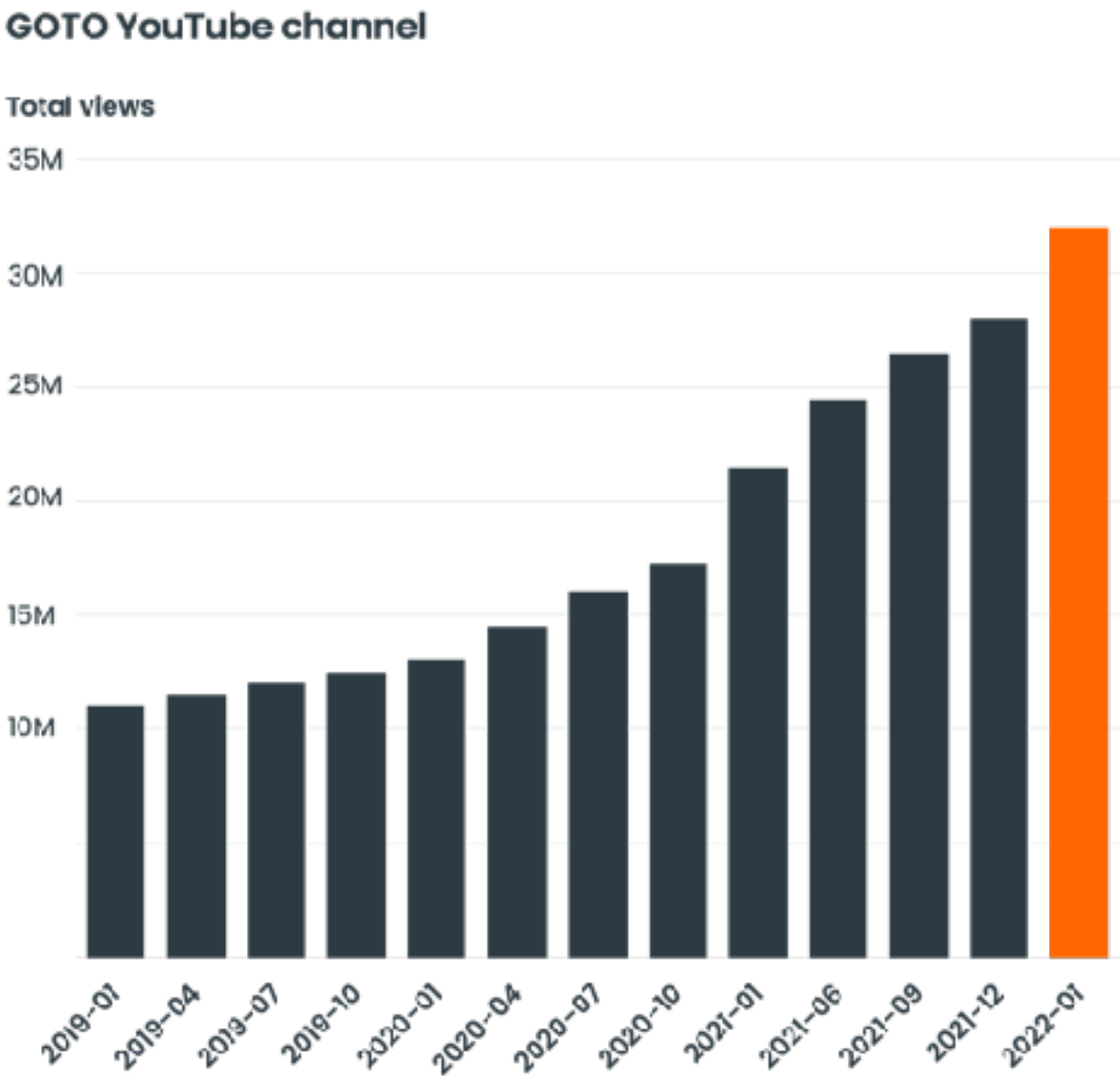


KEY FINANCIALS

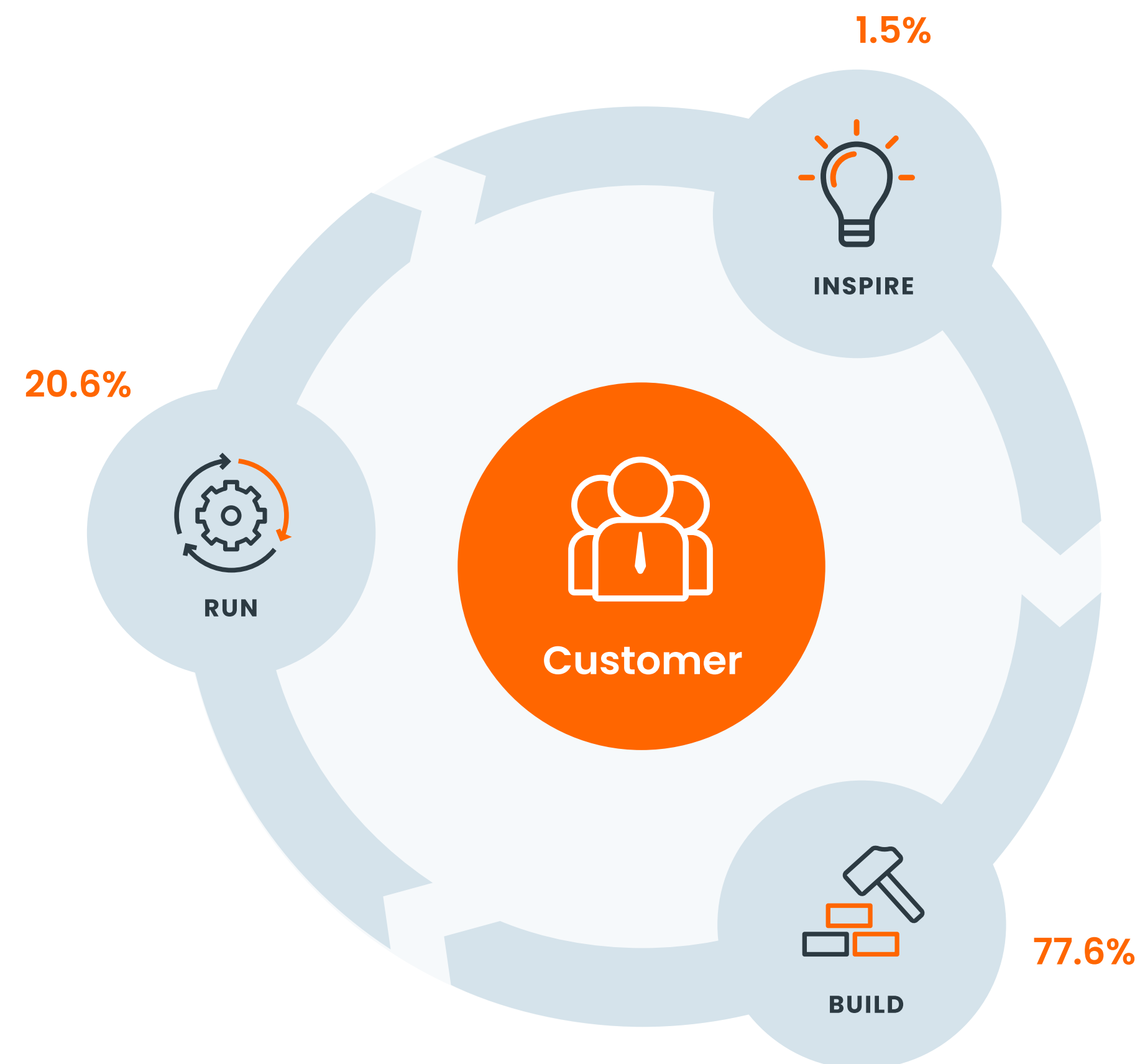
EUR 158.5 m	37.4%
2021 revenue	YoY revenue growth
EUR 28.6 m	18.1%
2021 Trifork segment adjusted EBITDA	2021 Trifork segment adjusted EBITDA margin
EUR 35.6 m	22.5%
2021 Trifork Group EBIT	2021 Trifork Group EBIT margin
EUR 17.1 m	-0.4x
Net liquidity (debt)	Leverage ratio (Net debt / Adj. EBITDA)

KEY STATISTICS

- 60 Business Units
- 25 Active Trifork Labs Startups
- 1'005 Employees
- >32 million views on GOTO YouTube



The Trifork go to Market Model



Inspire

- Enable creation of ideas
- 2021 revenue of EURm 2.4
- Two in-person GOTO conferences 2021; 5 in-person GOTO conferences planned for 2022

Build

- “Scrum” framework for software development
- 2021 Revenue of EURm 123.0 (+41.8%, 18.2% organic growth)
- >61% repeat revenue with existing strategic customers

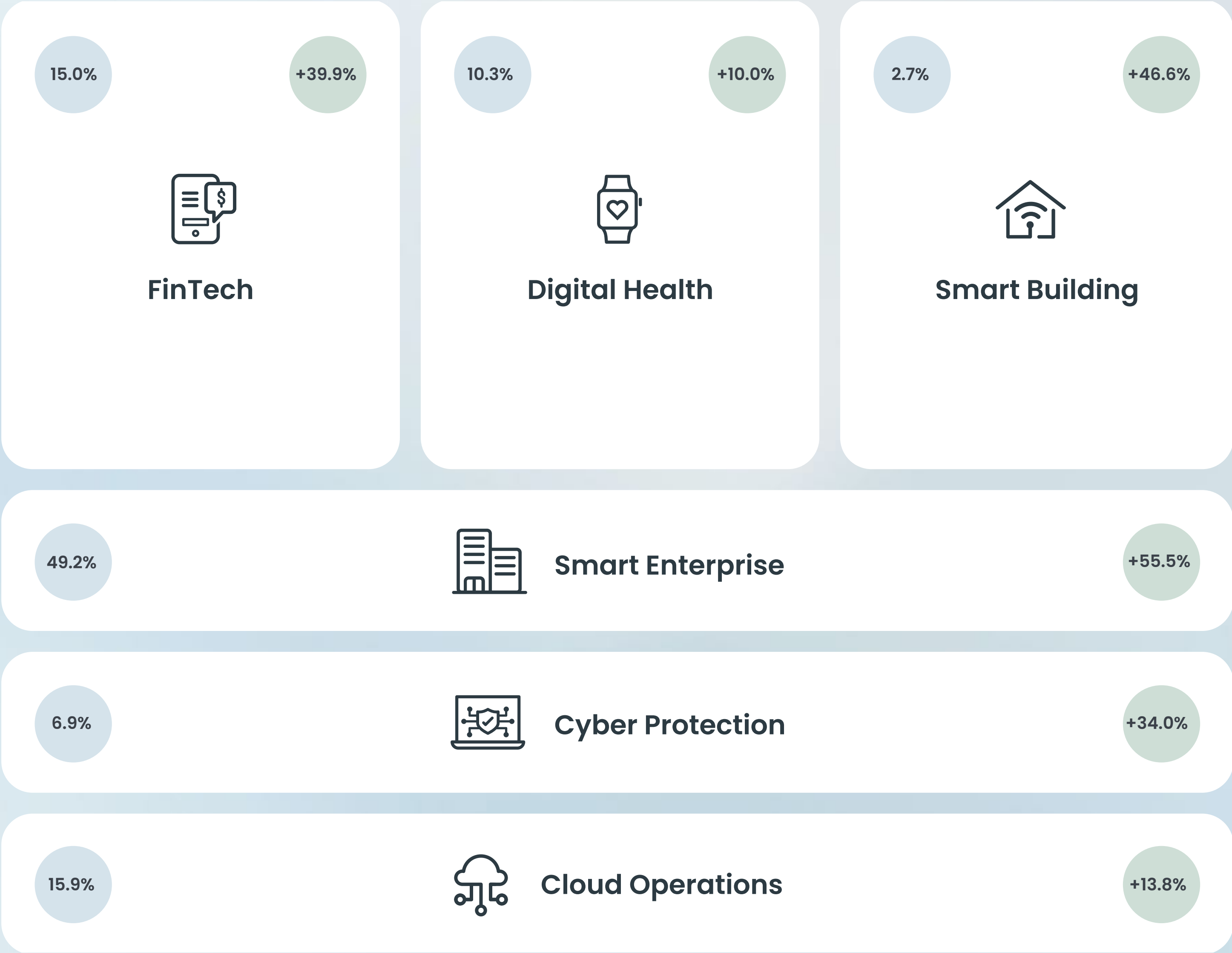
Run

- Operation of Trifork product solutions for our clients
- 2021 revenue of 32.7 (+23.6%, all organic growth)

Trifork Business Areas

Percentage of 2021 total revenue

Revenue growth of Business Areas in 2021



SMART ENTERPRISE

Turning mobility smart

- Seamless integration with SAP backend
- Suite of Apps: FastTime, Work Orders & Forms
- Intelligent use of GPS capabilities
- Speech-to-text integration
- Sign-on in 0.1 seconds



+750k

managed assets

+60k

annual work orders

650

users



APP & BACKEND SOLUTION

National Pregnancy app & backend

Citizen-oriented app

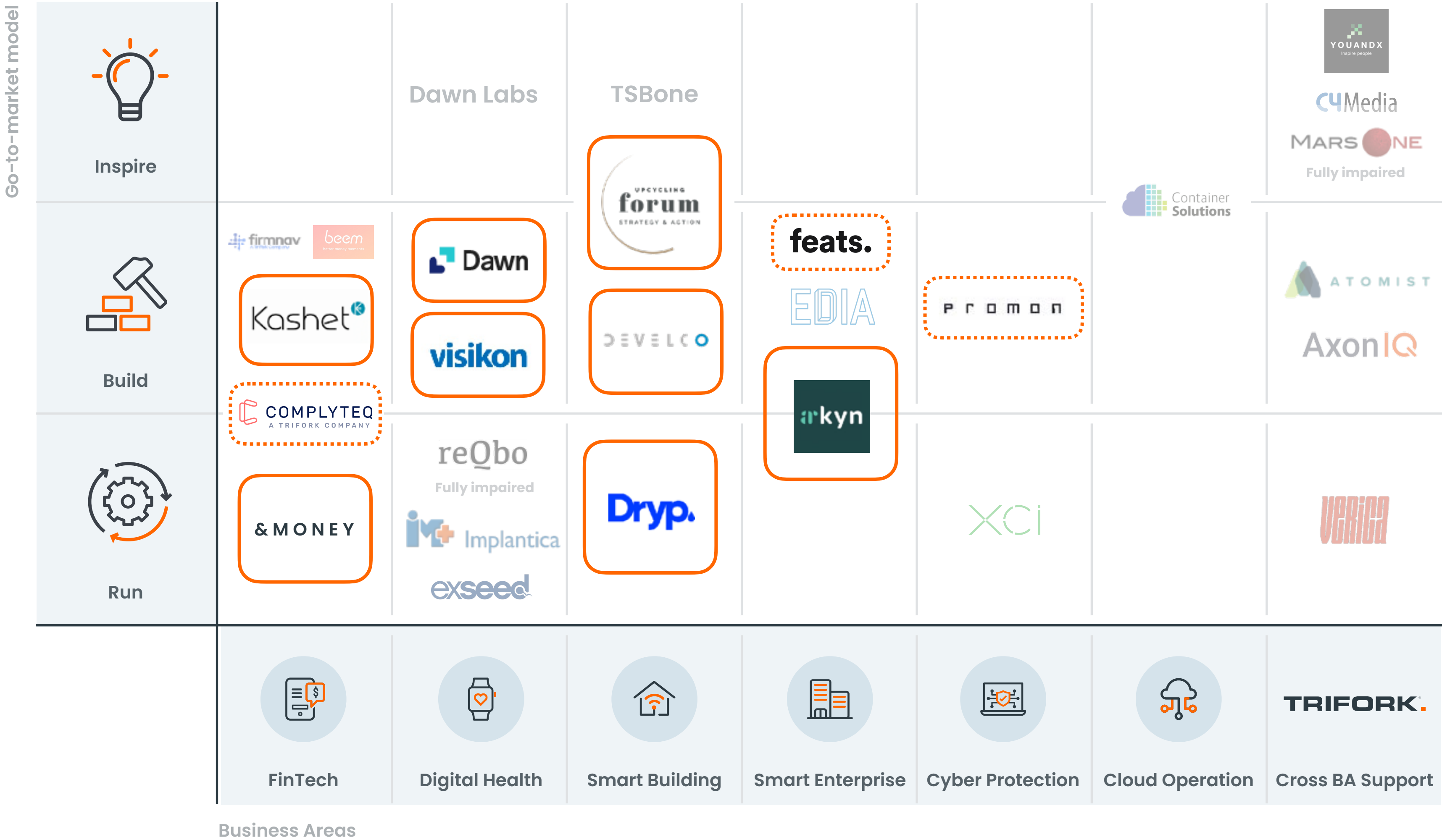
- Women get an overview of the entire course of their pregnancy
- Easy access to data in their medical and pregnancy journal
- Easy access to advice and guidance about their pregnancy

Services and backend solution

- Exchange of pregnancy data between the health professionals involved – GP and maternity ward
- Web solution for healthcare professionals supports rapid deployment



Trifork Labs Activities



2021

- Sale of **Humio** investment (co-founded in 2016) to CrowdStrike
- Integration of **Dawn Health** in Trifork Labs (32.6% ownership) after deconsolidation from Trifork segment
- Cleantech investment in **Dryp** and **Upcycling Forum**
- Additional Fintech investments in **Kashet** and **&Money**
- Digital Health Co-investment in **Visikon**
- Smart Building Investment in **Develco**

2022

- Investments in **Feats** and **Promon** and founding of **ComplyTeq**
- Financing rounds in **Arkyn Studios**, **ExSeed** and **Dryp**

We change the world with software.



Fast-growing and attractive market



Full-circle go-to-market model



Forefront of innovation



Track-record and profitable growth



Agile teal organisation and strong team



Multiple levels of sustainability

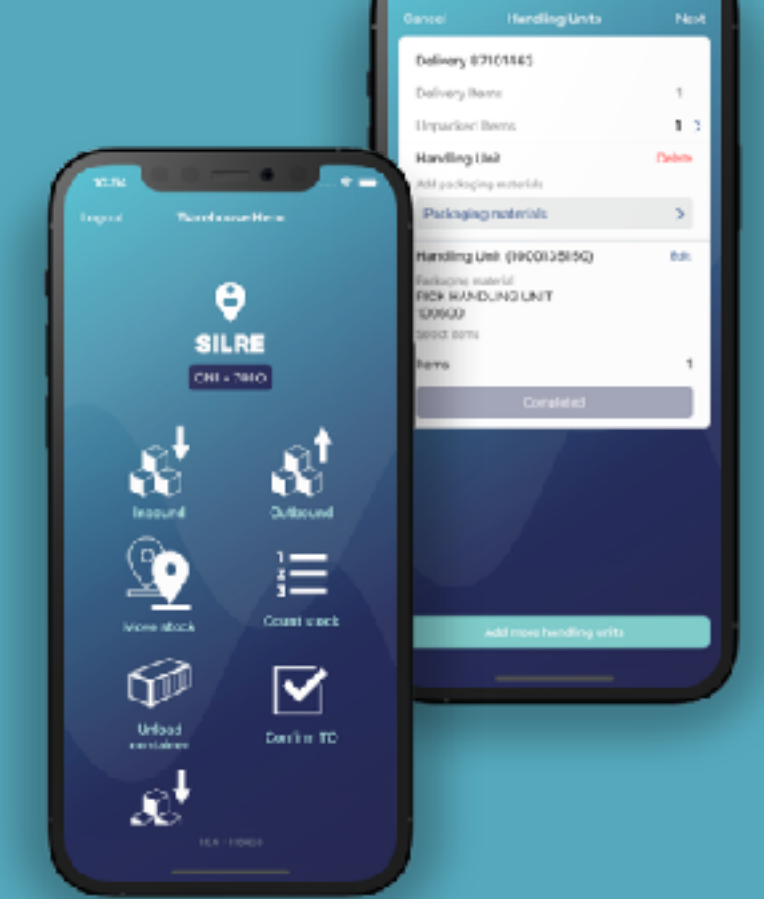
Thank You!

bconomy – a new business ecosystem

From Paper to Digital
Transforming the Danish Prenatal Record

Smart Buildings:
The Next Frontier

Warehouse Hero



Application Monitoring Platform
resulted in clear insights

Is your organization empowered to
navigate the evolved cyber reality?

Banedanmark: Turning Mobility
Smart

How Mosaic World accelerates
sustainable ecosystems for
improved community living

TRIFORK