

(in EURk)	Q1/2020	Q2/2020	Q3/2020	Q4/2020	FY2020	Q1/2021	Q2/2021	Q3/2021	Q4/2021	FY2021	Q1/2022	Q2/2022	Q3/2022	9M/2022
Trifork Group Income Statement														
Revenue from contracts with customers	28'529	25'780	26'190	34'859	115'358	39'415	39'934	36'915	42'261	158'525	45'830	45'886	43'411	135'127
- thereof organic	28'013	25'311	23'144	27'505	103'973	31'768	32'165	32'617	41'430	137'980	44'927	45'569	43'207	133'703
- thereof deconsolidated in the following 12 months	-	-	-	-	-	1'286	1'242	1'009	868	4'405	-	-	-	-
- thereof from acquisitions	516	469	3'046	7'350	11'381	7'647	7'769	4'298	831	20'545	903	317	204	1'424
Special items	-124	-71	-109	-651	-955	-1'792	-86	-	22'131	20'253	-	-	-	-
Adjusted EBITDA	4'089	3'680	4'440	5'721	17'930	7'115	6'832	6'144	7'032	27'123	7'742	6'067	7'479	21'288
Adjusted EBITA	2'636	2'195	2'882	3'497	11'210	5'290	4'933	4'153	5'099	19'475	5'777	4'031	5'462	15'270
Adjusted EBIT	1'928	1'531	2'063	2'376	7'898	4'325	3'940	3'139	3'950	15'354	4'740	2'998	4'471	12'209
EBITDA	3'965	3'609	4'331	5'070	16'975	5'323	6'746	6'144	29'163	47'376	7'742	6'067	7'479	21'288
EBITA	2'512	2'124	2'773	2'846	10'255	3'498	4'847	4'153	27'230	39'728	5'777	4'031	5'462	15'270
EBIT	1'804	1'460	1'954	1'190	6'408	2'533	3'854	3'139	26'081	35'607	4'740	2'998	4'471	12'209
Net financial result	121	459	-504	40'558	40'634	1'130	550	-708	77	1'049	1'116	35	563	1'714
EBT	1'925	1'919	1'450	41'748	47'042	3'663	4'404	2'431	26'158	36'656	5'856	3'033	5'034	13'923
Net income	1'440	1'447	989	40'782	44'658	2'651	3'715	1'788	24'542	32'696	4'770	2'381	4'095	11'246
Trifork Segment														
Revenue from contracts with customers	28'529	25'780	26'190	34'859	115'358	39'415	39'934	36'915	42'261	158'525	45'830	45'886	43'411	135'127
- Inspire	708	607	280	351	1'945	314	406	599	1'071	2'390	412	2'226	576	3'214
- Build	21'715	18'464	19'408	27'117	86'705	30'583	30'617	29'796	31'984	122'980	34'889	33'715	33'914	102'518
- Run	6'052	6'603	6'353	7'414	26'422	8'480	8'807	6'448	8'915	32'650	10'365	9'847	8'784	28'996
Adjusted EBITDA	4'220	3'825	4'584	7'539	20'168	7'667	7'337	6'246	7'376	28'626	8'061	6'354	7'784	22'199
- Inspire	-516	-380	-253	-373	-1'522	-370	-163	-20	-88	-640	-182	50	-299	-431
- Build	4'750	3'621	4'368	4'174	16'913	8'022	5'516	6'234	6'274	26'046	8'164	5'705	7'782	21'651
- Run	949	1'359	1'445	2'113	5'866	1'391	2'070	1'458	2'520	7'438	1'258	1'596	1'665	4'519
Adjusted EBITA	2'767	2'340	3'026	5'315	13'448	5'842	5'438	4'255	5'443	20'978	6'096	4'318	5'767	16'181
Adjusted EBIT	2'059	1'676	2'207	4'194	10'136	4'877	4'445	3'241	4'294	16'857	5'059	3'285	4'776	13'120
Trifork Labs Segment														
Net financial result	33	912	-26	40'477	41'396	1'766	363	164	2'513	4'806	1'486	743	1'296	3'525
EBT	-98	767	-170	38'659	39'158	1'214	-142	62	2'169	3'303	1'167	456	991	2'614

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Trifork Group Financial Position														
Investments in Trifork Labs	34'606	34'984	35'168	75'861	75'861	20'478	22'565	24'282	47'259	47'259	56'849	56'726	56'778	56'778
Intangible assets	36'426	35'782	74'472	72'990	72'990	72'164	76'106	75'304	76'288	76'288	75'407	74'706	75'148	75'148
Total assets	126'767	129'658	181'294	229'109	229'109	209'628	220'006	216'579	245'664	245'664	246'756	235'522	240'549	240'549
Equity attributable to the shareholders of Trifork Holding AG	57'707	57'969	46'296	80'494	80'494	81'233	85'152	87'313	109'798	109'798	115'911	109'169	114'779	114'779
NCI & redemption amount of put-options	6'747	6'485	20'676	26'942	26'942	26'839	33'659	33'723	37'101	37'101	35'348	34'807	28'991	28'991
Net liquidity/(debt)	-15'505	-9'433	-39'391	-37'393	-37'393	14'310	24'434	22'312	17'100	17'100	8'831	3'390	1'676	1'676
Trifork Group Cash flow														
Cash flow from operating activities	3'663	9'485	46	4'592	17'787	-1'760	10'116	485	-1'066	7'775	4'629	4'728	5'951	15'308
Cash flow from investing activities	-3'834	-605	-26'327	-748	-31'516	57'078	-2'368	-1'027	-4'028	49'655	-9'586	3'101	-889	-7'374
Cash flow from financing activities	-169	-3'559	29'476	129	25'877	-23'860	-3'083	-4'789	-674	-32'406	-1'618	-21'266	-2'374	-25'258
Free cash flow	1'618	9'303	-309	3'761	14'373	-2'336	9'381	-356	-4'616	2'073	3'366	3'058	3'604	10'028
Net change in cash and cash equivalents	-445	5'253	3'188	4'009	12'005	31'544	4'809	-4'965	-4'717	26'671	-6'582	-13'248	2'948	-16'882
Share data (in EUR)														
Basic earnings / share (EPS basic)	0.06	0.06	0.03	2.17	2.33	0.10	0.14	0.05	1.21	1.52	0.21	0.08	0.18	0.46
Diluted earnings / share (EPS diluted)	0.06	0.06	0.03	2.17	2.33	0.10	0.14	0.05	1.21	1.52	0.21	0.08	0.18	0.46
Dividend / share	-	-	-	-	0.58	-	-	-	-	0.38	-	-	-	-
Dividend yield	-	-	-	-	25.0%	-	-	-	-	25.0%	-	-	-	-
Employees														
Average number of employees (FTE)	648	644	661	779	682	822	855	902	936	880	927	958	985	956
Financial margins and ratios														
<i>Trifork Group</i>														
Adjusted EBITDA-margin	14.3%	14.3%	17.0%	16.4%	15.5%	18.1%	17.1%	16.6%	16.6%	17.1%	16.9%	13.2%	17.2%	15.8%
Adjusted EBITA-margin	9.2%	8.5%	11.0%	10.0%	9.7%	13.4%	12.4%	11.3%	12.1%	12.3%	12.6%	8.8%	12.6%	11.3%
Adjusted EBIT-margin	6.8%	5.9%	7.9%	6.8%	6.8%	11.0%	9.9%	8.5%	9.3%	9.7%	10.3%	6.5%	10.3%	9.0%
EBITDA-margin	13.9%	14.0%	16.5%	14.5%	14.7%	13.5%	16.9%	16.6%	69.0%	29.9%	16.9%	13.2%	17.2%	15.8%
EBITA-margin	8.8%	8.2%	10.6%	8.2%	8.9%	8.9%	12.1%	11.3%	64.4%	25.1%	12.6%	8.8%	12.6%	11.3%
EBIT-margin	6.3%	5.7%	7.5%	3.4%	5.6%	6.4%	9.7%	8.5%	61.7%	22.5%	10.3%	6.5%	10.3%	9.0%
Equity ratio	45.5%	44.7%	25.5%	35.1%	35.1%	38.8%	38.7%	40.3%	44.7%	44.7%	47.0%	46.4%	47.7%	47.7%
Return on equity (LTM)	-	-	-	-	63.4%	-	-	-	-	30.8%	32.1%	31.3%	32.6%	32.6%
<i>Trifork Segment</i>														
Organic revenue growth	-	-	-	-	2.6%	11.4%	24.8%	24.5%	18.9%	19.6%	17.8%	17.8%	20.3%	18.6%
- Inspire	-	-	-	-	-75.8%	-55.6%	-33.1%	113.9%	205.1%	22.9%	31.2%	448.3%	-3.8%	143.7%
- Build	-	-	-	-	6.0%	7.2%	23.7%	31.4%	14.9%	18.2%	15.9%	13.7%	17.1%	15.6%
- Run	-	-	-	-	20.8%	44.8%	33.4%	1.5%	20.2%	23.5%	22.4%	11.8%	36.2%	22.2%
Adjusted EBITDA-margin	14.8%	14.8%	17.5%	21.6%	17.5%	19.5%	18.4%	16.9%	17.5%	18.1%	17.6%	13.8%	17.9%	16.4%
- Inspire	-72.9%	-62.6%	-90.4%	-106.3%	-78.3%	-117.8%	-40.1%	-3.3%	-8.2%	-26.8%	-44.2%	2.2%	-51.9%	-13.4%
- Build	21.9%	19.6%	22.5%	15.0%	19.4%	26.2%	17.9%	20.9%	19.6%	21.2%	23.4%	16.9%	22.9%	21.1%
- Run	15.7%	20.6%	22.7%	28.5%	22.2%	16.4%	23.5%	22.6%	28.3%	22.8%	12.1%	16.2%	19.0%	15.6%
Adjusted EBITA-margin	9.7%	9.1%	11.6%	15.2%	11.7%	14.8%	13.6%	11.5%	12.9%	13.2%	13.3%	9.4%	13.3%	12.0%
Adjusted EBIT-margin	7.2%	6.5%	8.4%	12.0%	8.8%	12.4%	11.1%	8.8%	10.2%	10.6%	11.0%	7.2%	11.0%	9.7%
EBITDA-margin	14.4%	14.6%	17.1%	16.7%	16.7%	14.9%	18.2%	16.9%	69.8%	30.8%	17.6%	13.8%	17.9%	16.4%