Trifork Group

Quarterly key figures

Q1/2020 - Q4/2025

TRIFORK.

(in EUR k)	Q1/2020	Q2/2020	Q3/2020	Q4/2020	FY2020	Q1/2021	Q2/2021	Q3/2021	Q4/2021	FY2021	Q1/2022	Q2/2022	Q3/2022	Q4/2022	FY2022	Q1/2023	Q2/2023	Q3/2023	Q4/2023	FY2023	Q1/2024	Q2/2024	Q3/2024	Q4/2024	FY2024	Q1/2025	Q2/2025	Q3/2025	Q4/2025	FY2025
Trifork Group Income Statement																													
Revenue from contracts with customers	28,529	25,780	26,190	34,859	115,358	39,415	39,934	36,915	42,261	158,525	45,830	45,886	43,411	49,809	184,936	49,707	55,223	47,991	54,979	207,900	50,391	52,452	47,109	55,996	205,948	57,488	55,101	49,312	58,951	220,852
- thereof from Products	6,760	7,210	6,633	7,765	28,367	8,794	9,213	7,047	9,986	35,040	10,777	12,073	9,360	12,342	44,552	11,500	17,961	12,115	15,954	57,530	11,533	15,115	12,452	17,369	56,469	19,187	20,738	15,713	22,057	77,695
- thereof from Services	21,715	18,464	19,408	27,117	86,705	30,583	30,617	29,796	31,984	122,980	34,889	33,715	33,914	37,231	139,749	38,117	37,215	35,537	38,690	149,559	38,750	37,236	34,506	38,760	149,252	38,292	34,344	33,572	36,915	143,123
Total growth	-	-	-	-	-	38.2%	54.9%	41.0%	21.2%	37.4%	16.3%	14.9%	17.6%	17.9%	16.7%	8.5%	20.3%	10.6%	10.4%	12.4%	1.4%	-5.0%	-1.8%	1.8%	-0.9%	14.1%	5.1%	4.7%	5.3%	7.2%
Organic growth	-	-	-	-	-	11.4%	24.8%	24.5%	18.9%	19.6%	17.8%	17.8%	20.3%	20.1%	19.0%	6.5%	16.3%	7.7%	7.0%	9.3%	0.0%	-6.6%	-6.8%	-1.9%	-3.8%	10.8%	2.9%	4.7%	9.4%	7.0%
Special items	-124	-71	-109	-651	-955	-1,792	-	-	22,131	20,253	-	-	-	-	-	-	-	-	-	-	-	-50	-	117	67	-	-	-	3,128	3,128
Adjusted EBITDA	4,089	3,680	4,440	5,721	17,930	7,115	6,746	6,144	7,032	27,123	7,742	6,067	7,479	9,155	30,443	8,130	7,264	6,486	11,292	33,172	5,307	5,760	5,319	8,204	24,590	6,868	5,192	7,392	10,674	30,126
- thereof from Products	433	979	1,192	1,740	5,866	1,021	1,907	1,438	2,432	6,798	1,076	1,646	1,366	2,363	6,451	1,617	2,623	1,757	3,757	9,754	449	2,398	3,349	3,406	9,602	1,995	3,287	4,196	6,745	16,223
- thereof from Services	4,750	3,621	4,368	4,174	15,391	8,022	5,516	6,234	6,274	26,046	8,164	5,705	7,782	7,622	29,273	8,037	6,355	6,581	7,072	28,045	6,094	4,832	3,902	5,124	19,952	5,805	3,125	4,635	6,035	19,600
Adjusted EBITDA-margin	14.3%	14.3%	17.0%	16.4%	15.5%	18.1%	16.9%	16.6%	16.6%	17.1%	16.9%	13.2%	17.2%	18.4%	16.5%	16.4%	13.2%	13.5%	20.5%	16.0%	10.5%	11.0%	11.3%	14.7%	11.9%	11.9%	9.4%	15.0%	18.1%	13.6%
EBIT	1,804	1,460	1,954	1,190	6,408	2,533	3,854	3,139	26,081	35,607	4,740	2,998	4,471	6,132	18,341	5,018	4,101	3,144	7,439	19,702	1,429	1,913	1,128	3,728	8,198	2,793	1,131	3,398	9,433	16,755
EBIT-margin	6.3%	5.7%	7.5%	3.4%	5.6%	6.4%	9.7%	8.5%	61.7%	22.5%	10.3%	6.5%	10.3%	12.3%	9.9%	10.1%	7.4%	6.6%	13.5%	9.5%	2.8%	3.6%	2.4%	6.7%	4.0%	4.9%	2.1%	6.9%	16.0%	7.6%
EBT	1,925	1,919	1,450	41,748	47,042	3,663	4,404	2,431	26,158	36,656	5,856	3,033	5,034	8,323	22,246	4,040	-81	2,668	15,169	21,796	2,507	1,523	1,972	12,850	18,852	1,397	207	2,531	11,445	15,580
- thereof from investment in Trifork Labs	-98	767	-170	38,659	39,158	1,214	-142	62	2,169	3,303	1,167	456	991	1,743	4,357	-869	-3,621	-39	9,396	4,867	1,303	566	2,075	9,340	13,284	-496	-136	-507	2,759	1,620
Diluted earnings / share (EPS diluted - in EUR)	0.06	0.06	0.03	2.17	2.33	0.10	0.14	0.05	1.21	1.52	0.21	0.08	0.18	0.31	0.77	0.10	-0.10	0.05	0.69	0.74	0.10	0.05	0.07	0.63	0.85	0.03	-0.01	0.06	0.44	0.53
Trifork Group Financial Position																													
Investments in Labs & in associated companies (active)	34,606	34,984	35,168	75,861	75,861	20,478	22,565	24,282	47,259	47,259	56,849	56,726	56,778	60,312	60,312	59,344	56,675	57,255	71,891	71,891	73,387	76,735	79,412	83,185	83,185	82,693	84,352	83,593	78,032	78,032
Equity attributable to the shareholders of Trifork Group AG	57,707	57,969	46,296	80,494	80,494	81,233	85,152	87,313	109,798	109,798	115,911	109,169	114,779	114,629	114,629	113,922	103,798	105,245	120,788	120,788	121,011	119,386	118,825	133,790	133,790	133,811	133,082	134,986	145,177	145,177
Return on equity (LTM)	-	-	-	63.4%	63.4%	-	63.5%	-	30.8%	30.8%	32.1%	31.3%	32.6%	13.6%	13.6%	11.5%	9.2%	6.6%	12.4%	12.4%	12.4%	15.7%	15.9%	13.0%	13.0%	12.0%	11.2%	11.0%	7.4%	7.4%
Trifork Group Cash flow																													
Cash flow from operating activities	3,663	9,485	46	4,592	17,787	-1,760	10,116	485	-1,066	7,775	4,629	4,728	5,951	6,786	22,094	4,604	4,109	11,623	6,595	26,931	1,894	3,556	4,909	7,973	18,332	7,247	1,142	8,421	15,756	32,566
Free cash flow	3,663	9,485	46	4,592	17,787	-2,336	9,381	-356	-4,616	2,073	3,366	3,058	3,604	6,068	16,096	3,404	2,777	10,297	1,671	18,149	-216	1,498	2,999	7,096	11,377	6,415	-169	7,144	13,954	27,344
Net liquidity/(debt)	-15,505	-9,433	-39,391	-37,393	-37,393	14,310	24,434	22,312	17,100	17,100	8,831	3,390	1,676	3,670	3,670	3,051	-5,939	-15,865	-28,290	-28,290	-37,218	-44,833	-49,686	-45,919	-45,919	-36,200	-41,788	-36,964	-17,587	-17,587
Cash conversion (LTM)	-	-	-	-	104.8%	66.4%	109.5%	30.1%	16.4%	16.4%	28.4%	17.9%	68.7%	72.6%	72.6%	71.6%	67.0%	83.1%	81.2%	81.2%	79.8%	82.2%	56.6%	74.3%	74.3%	90.3%	82.8%	91.4%	97.9%	97.9%
Employees																													
Average number of employees (FTE)	648	644	661	779	682	822	855	902	936	880	927	958	985	1,013	970	1,052	1,086	1,115	1,149	1,104	1,169	1,181	1,184	1,184	1,179	1,150	1,122	1,110	1,138	1,136