

Digital Sovereignty

— From Strategy to Operations

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Agenda.

1. Introduction to Netic
2. The Geopolitical Shift
3. Not all Clouds are equal
4. Key considerations for Management
5. Market Actions
6. Trifork Sovereign Data & AI-as-a-Service
7. Future outlook
8. Q&A

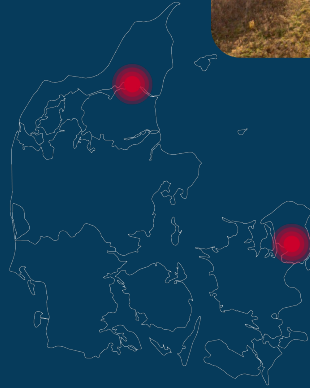
Netic: Who we are

**Supporting
the digitalisation
through secure
IT operations.**

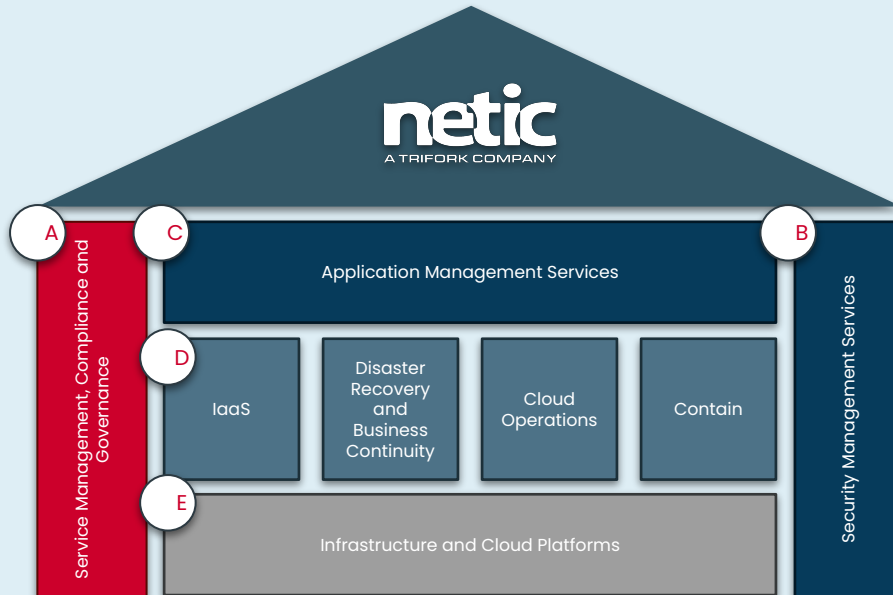


Local Control — Global Reach

Danish-based data centers (East & West)
providing Public, Private, and Hybrid Cloud
solutions.

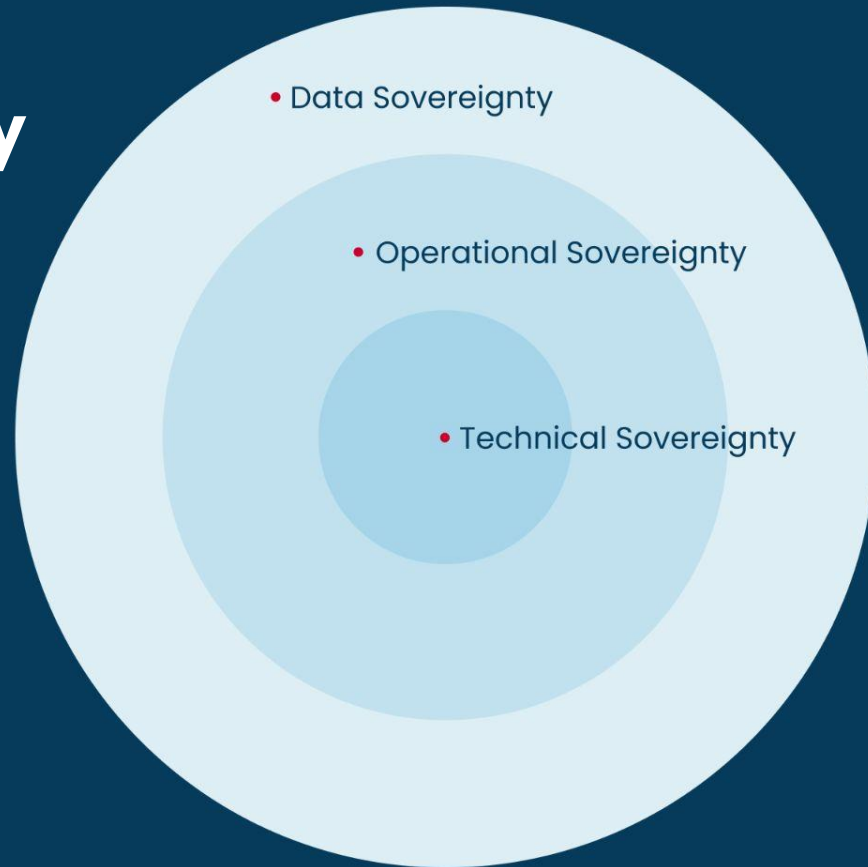


Our product and service offering.



- A**
 - Delivery Management
 - Service Quality reporting
 - Capacity Management
 - ISO 27001/2, DORA, NIS2
- B**
 - Managed EDR
 - Vulnerability Management
 - SIEM/SOC
 - Security Incident Response
- C**
 - Application Operation and Application Maintenance
 - Database and middleware
 - Customer specific application and procedure operations
- D**
 - Industry standard compute, network, storage, operations and management services
 - Backup/restore, geo-redundancy, resilience, continuity planning
 - Automation, ops and optimization in Hybrid Cloud environments
 - Managed Application Platform / K8s PaaS
- E**
 - Netic Data Centers (Housing and hosting)
 - HyperScalers (AWS, Azure, GCP)
 - On-prem / Air-gapped at customer premises

3 levels of Sovereignty





The Geopolitical Shift

— and how to navigate it!

A new era for Digital Autonomy

- The dominance of US Tech
- Geopolitical tensions vs. Data protection
- Tech choices are now strategic decisions



FISA 702: The Reach of the US Government

The Law

NSA can compel data handover from US companies.

The Scope

Data stored outside the US is still accessible.

The Constraint

Companies cannot refuse or disclose orders.

Legal Collision

- **No Remedy**
Non-US persons lack legal rights in the US.
- **Schrems II**
EU-US Privacy Shield struck down due to FISA 702.
- **The Verdict**
US surveillance fails EU adequacy standards.
- **Current Status**
New frameworks face continued legal scrutiny.

Not all Clouds are equal

From SaaS to Custom

Key considerations for Management

1. Legal & Sector Risks

FISA 702 | Schrems II | Compliance Regulations | Residency

2. Strategic Business Risks

Dependency of Hyberscalers | Cloud Access | Lock-in | Strategy

Market Actions

7 Steps to Autonomy

- 1. Cloud-Agnostic:** Use Kubernetes-based platforms like Netic Contain.
- 2. Unbundle SaaS:** Evaluate alternatives to tech giants.
- 3. Exit Strategy:** Mandate data portability in contracts.
- 4. Leadership Training:** Educate C-level on lock-in risks.
- 5. Board-Level KPI:** Make sovereignty a strategic priority.
- 6. Federated Platforms:** Support initiatives like Gaia-X.
- 7. Open Standards:** Mandate Open APIs and formats

Sovereign Data & AI-as-a-Service

TRIFORK.

Full end-to-end managed operations, security, and maintenance



Enterprise AI platform
Develop and operate AI models on your own terms, completely shielded



Danish developed data platform
Full control and advanced analytics without leaving the sovereign perimeter



Secure danish Data Centers
Sovereign GPU Capacity for AI & data-heavy workloads

The future

Future outlook: Managed Services & Data Centers

- Sovereignty
- Open Source
- Open Standard / API's
- Agnostic Operations
- Resilience



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The current geo-political situation is challenging our tech strategies. Given the current uncertainty, many organizations are now starting the 'Plan B' work. What should we do if we cannot use Azure, AWS, or Google?


Henrik Zangenberg

Zangenberg Analytics

Q&A.

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